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Common Criteria FEDRAMP StateRAMP SCRM GDPR DODIN APL Certifications, self assessments, voluntary Software Supply and mandatory Agency approved product lists CMMC FIPS 140-2 VPATS SOC 2 NIST SP 800-171 **CLSW** Marketing Impact levels 150

# Who to market to?

- Customers
- Prospects
- Partners
- Legislative
- Influencers
- Procurement
- Other vendors?
- Just US/Federal, or global government?



Caregories			
ACN National Colemescurity Agency (ACN) Confinence  (ACN) Confinen	APEC Certification for Processors and Controllers Ania Paulic Common Congretion Privacy Prospellion for Processors Certification	ASP/SOCS Differentian Disdouer Certification System for organizations in Japan	CS (SSAE 3000)  ISM 3000 Report on the Claud Comparing Compliance Controls Cartalogue ICS)
CCCS Assessment Canadian Curtor for Cyber Security (CCCS) Assessment	CAS Establishes and enhance riginous socially strateful to project sombles created particle of the project sombles created particle of the resident	—X CSA STAR Balgiory of security and privacy controls for chard computing offenega	CS Gold Mark CS Gold Mark CS Gold Mark CS Gold Mark S Gold Mark
CyberGEX CyberGEX CyberGEX enoruments apply a dynamic and correpresentative approach to third garry risk exercisment	Disaster Recovery & BCP Business Continuity and Disaster Recovery	DoD 112 Chaid computing security requirements for the VS Object secret of Orderson for Impact Limit 2	Coo II.4  Cool Computing security requirements for the VS Department of Defende for Singact Security.
DoD ILS  Clared computing smoothy temperatures, for the US Object-smoot of Deforme for Impact Limit 5	EU Cloud Code of Conduct Allemone with UC David Code of Connect, further on 12 24224000000001513-ad 242240000000001513-ad	External Security Assessments Monistance of periodicin halls and sensity assessments performed by third parties	FAG's and White Pagers Answers to interment quantitions and white pagers
FedRAMP High  U.S. government program providing a standard agreeab to servering, authorization and microtrolog	FedRAMP Moderate  U.S. powerment program providing a standard argument in arruning, authorization and monitoring	Financial Services Compliance Host Selections traigs support financial sortion selections and regarding regularments.	GDPR Mon Sendina telps support ser nestermen an beir GDPP compilance journeys
HDS Cratter contined companies to host Prench personal health older	INFPAA  U.S. Princip requirements for personnel health-information healthy-sowned entries	INTEREST Comprehension, finisher and efficient agreements in expellency compliance and circ. rearagement	IRAP Search processed for Autobles given trees customers
IBS 1075  11.5 powment program-providing palieties to protect the condensitally of finders fas information (TIII)	ISMAP  Approve government gragger to users an employer could wrivery but ment, government selectly requirement.	ISO 27001 Compliance with quickle information, security and risk management requirements	ISO 27017 Atherwise with ISO/ISC 27909 Code of Practice controls for cloud services
ISO 27018 Adherence with Cole of Psocker seatish for generalizes of personnel information.	NEN 7510 Protecting health information for regarizations in the Northerlands	NetS DSFT Order will assessment tool for UK regardations.	NSS SP 600-171  U.S. security requirements for protecting. Controlled Usericalities fluctureation in Nonfederal Systems and Organizations
PCI DSS Videolos of corrors amount cardholder olda to reduce orestr card freed	Privacy/Mark Privacy centric centraction for organizations in Japan	Privacy Verified Seed Susponsible data relations are previously particles considered with regulatory expertations.	Solesfonce BCRs  Binding Corporal Bullet for the Precising of European Personal Osta
SOC 1 Spell apon coving intende consols new foundat reporting systems	SOC 2 3 <sub>pm</sub> III report covering finance, doublating, bringing Contribution(s), and Privary	SOC 3 Public report of featuring, Availability, Integrity, Confidentiality, and Wiseay contept.	Spain Esquema Nacional de Seguridad (BNS) Set of security stantinist applied to make providen for servicing the Security stantinist applied to the Maket Sector and government agencia.
TISAX  A temperal information security assumment ISAN for the automotive including	TX-BAMP Tools like and Authorization Monagement Regions provides a stand agenous for the world's assessment and authorization.	UK Cyther Essentials Plus UK government inhumation according associates between	U.S. Data Privacy Framework (DPS) A framework for complying with EU, UC and Serry privacy enqueroments.

# Transform securely while meeting the highest standards of government compliance

The most accredited cloud security platform in the world



4 Benefits

7 Our Platform

10 Resources 11 Request a demo

Zscaler Private Access and Zscaler Internet Access have both achieved an official authorized status with the Federal Risk and Authorization Management Program (FedRAMP) of High Authority



#### AICPA

Zscaler has received the Service Organization Control (SOC) 2, Type Il Certification, an independent validation that Zscaler security controls are in accordance with the American Institute of Certified



#### StateRAMP

7scaler Private Δccess and 7scaler Internet Δccess have achieved ready status with the StateRAMP program office.



## ISO 27001

The Zscaler Cloud Security Platform is fully compliant with the ISO 27001 security standard for its cloud services and operations



# ISO ISO 27018

The Zscaler Cloud Security Platform is fully compliant with the ISO 27O18 for cloud privacy protection



# FIPS 140-2

Zscaler is compliant with the Federal Information Processing Standard (FIPS 140-2), meeting NIST requirements for



### Impact Level 5

Zscaler Private Access (ZPA) has achieved a Provisional Authorization to Operate (P-ATO) at Impact Level 5 (IL5), as nublished in the Department of Defense Cloud Computing Security



## VPAT / Section 508

In recognition and support of the "Electronic and Information Accessibility Standards" defined by Section 508 of the Rehabilitation Act, we publish accessibility self-assessments of Zscaler products









- https://compliance. salesforce.com/en
- https://www.zscale r.com/industries/pu blicsector/federal#gov ernment-<u>compliance</u>
- https://www.crowd strike.com/whycrowdstrike/crowd strike-compliancecertification/

# Contact us

Cybersocurity 101



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# Where, when and why?

- Should you announce you're going to start a certification?
  - How broadly?
  - Risks?
  - Company revenue recognition and roadmap policies
- Best practices once you have a certification

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# Group Discussion

